

5 AREAS OF SALES TRANSFORMATION



INCREASED REVENUE RESULTS

ACTIVITY = OPPORTUNITIES = REVENUE
We will provide unmatched visibility into business activities and output. A simple score for leadership to digest data within just a few seconds in order to drive increased activity, which in turn increases revenue results.

ENABLE A REMOTE WORKFORCE

Provide your teams with flexibility to work from anywhere. With Prodoscore you now have the ability to see your teams productivity daily whether they are working from home, remote or the office.

INCREASE ADOPTION OF CLOUD TOOLS

Given the significant level of investment in cloud technology, a disturbing trend is that many software licenses go unused. With Prodoscore you now have the visibility into the usage of these tools to increase adoption.

IMPROVE EMPLOYEE RETENTION

Provide your leadership visibility into decreases in activity prior to the sales professional disengaging from the company and looking for opportunities elsewhere. You can now be proactive in retaining when they surprisingly resign.

RECIPE TO REPLICATE TOP PERFORMERS

Pareto Principle, 80% of revenue is driven by 20% of the sales professionals. We will provide you the activity recipe of your A Players in order to replicate with your B and C Players.

For more information on how to sign up for a Free Sales Assessment visit us at prodoscore.com