



# Visibility Into Daily Productivity that Drives Adoption



#### Emai

Number of emails sent and received



#### Calendar

Daily calendar time



#### **CRM** Integration

Activity within platform including number of opportunities created, calls made, meetings set, etc.



### Voice Calls

Time spent on work phone calls



## **Documents + Cloud Files**

Number of docs created and accessed



## Chat + Video Calls

Number of chat lines sent and received + video call duration

Productivity platforms, CRM, and integrated VoIP phone systems represent a significant investment for any company. The number one reason why those investments often fail is a lack of adoption.

With visibility into usage from Prodoscore, you can help drive adoption. Prodoscore creates accountability and presents a single performance metric that makes it easy to monitor utilization of your entire productivity technology stack.

- Improve ROI with greater adoption of cloud-based applications like your UCaaS, CRM, and other core productivity tools
- Improve training, management, and employee engagement
- Support performance requirements by monitoring daily efforts of employees
- Streamline the employee experience and create consistency across teams

## Let's look at UCaaS as an example:

UCaaS Adoption Post Prodoscore Implementation



36 organizations, 132,242 data points over 90 day period: 125% increase in usage



65 organizations, 142,238 data points over 93 day period: 303% increase in usage



71 organizations, 319,984 data points over 31 day period: **200% increase in usage**